



Ajinkya Kamble

Sales Person Automobile

In quest of challenging opportunities in the domain of sales in the automobile industry, leveraging my over 6 years of comprehensive sales experience, including nearly 2 years as a Delivery Executive with Talabat and Carrefour Hypermarket.

CONTACT ME

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United Arab Emirates

EDUCATION

B.COM

Mumbai University
12.2021

HSC

Mumbai University
02.2015

SSC

Adarsha Vidyalaya Goregaon
03.2011

SKILLS

- **Driving** - License No (4353994)
- **Microsoft Office**
- **Outlook**
- **Sales**
- **Document Handling**
- **Report Making**
- **Team leading**

WORK EXPERIENCE

Delivery Executive

Carrefour Hypermarket

06.2023 - Present

United Arab Emirates

- **Route Efficiency Improvement:** Analyzed delivery routes and suggested improvements, resulting in increased efficiency and reduced delivery times.
- **Inventory Management:** Assisted in inventory management, ensuring accurate tracking of products, reducing discrepancies, and enhancing order accuracy.
- **Customer Engagement:** Engaged with customers during the delivery process, addressing inquiries, and ensuring a positive customer experience.

Delivery Executive

Talabat

10.2022 - 06.202

United Arab Emirates

- **Delivery Time Optimization:** Implemented strategies to optimize delivery times, reducing delivery turnaround and enhancing customer satisfaction.
- **Upselling Initiatives:** Identified opportunities for upselling during the delivery process, contributing to increased order values and revenue.
- **Customer Feedback Implementation:** Actively sought and implemented customer feedback, contributing to the improvement of delivery processes and overall service quality.

Sales Consultant

Modi Group (SC Ford & MG)

06.2016- 06.2019

India

- **Market Research:** Conducted in-depth market research to stay updated on industry trends, competitor activities, and customer preferences, contributing to informed decision-making.
- **Cross-functional Collaboration:** Collaborated with other departments such as marketing and finance to develop integrated strategies, resulting in streamlined operations and improved sales performance.
- **Client Relationship Management:** Fostered strong relationships with clients, ensuring personalized services and effective communication, leading to increased customer loyalty.

ABOUT ME

- **Nationality** - Indian
- **Martial Status** - Single
- **Language Literacy** - English, Hindi, Urdu, Telugu, Marathi
- **Visa Status** - Employment

Sales Executive

04.2014 - 04.2016

Maruti Sales & Service

India

- **Product Training:** Undertook comprehensive product training to stay knowledgeable about Maruti car models, facilitating effective communication with customers and boosting sales.
- **Event Coordination:** Coordinated and participated in promotional events, enhancing brand visibility and contributing to increased footfall at the showroom.
- **After-sales Support:** Provided exceptional after-sales support, addressing customer concerns promptly, and ensuring a positive post-purchase experience.