



MUHAMMED IQWAN

Mob: +971- 502392587

Email: iqwan259@gmail.com

Dubai, UAE

DOB : 04-02-2000

NATIONALITY : India

GENDER : Male

VISA STATUS : Employment Visa

PASSPORT DETAILS:

PASSPORT NO : S1658476

EXPIRY DATE : 26/04/2028

PLACE OF ISSUE : BENGALURU

LICENCE DETAILS:

LICENCE NO : 4837721 (MANUAL)

PLACE OF ISSUE : DUBAI

EDUCATION

➤ Graduation

SKILLS

- Time Management
- Root knowledge
- Communication
- Team Building
- Car Maintenance
- Active listening
- Product Knowledge

LANGUAGES

- English
- Hindi
- Malayalam

CAREER OBJECTIVES

To obtain a challenging position that will commensurate my qualification, expand my knowledge and to be able to maximize my abilities thus taking part in the success of the company. Possesses positive attitude, responsible, hardworking and self-motivated individual, with a natural ability of performing excellently in every given task.

WORK EXPERIENCE

ORGANIZATION : AL SAEEDI PRO

DESIGNATION : SALES CUM DRIVER

DURATION : 2 YEARS

LOCATION : DUBAI

ORGANIZATION : ABHARAN MOTORS GROUP

DESIGNATION : CUSTOMER SERVICE - SALES

DURATION : 1 YEAR

LOCATION : INDIA

ORGANIZATION : SWASTIKA COFFEE MACHINE

DESIGNATION : CUSTOMER SERVICE - MAINTAINANCE

DURATION : 1 YEAR

LOCATION : INDIA

DUTIES AND RESPONSIBILITIES

- Map out driving routes ahead of time to determine the most expedient trip
- Executing the company's products sales plan across UAE
- Opening new markets and engaging with new clients & customers from all aspects.
- Negotiating products prices & profit margin to our clients.
- Arranging the delivery of products to our clients.
- Arranging and participating products from our warehouses location to our clients warehouses or final delivery locations.
- Responsible to follow up & collecting cash from sales points & locations and handing over to finance department.
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling

STRENGTHS

- **Proven experience as a Driver**
- A clean driving records
- Knowledge of area roads and neighborhoods
- Excellent selling, negotiation and communication skills

REFERENCES

Available Upon Request

DECLARATION

I hereby certify that the above information is true and correct according to the best of my abilities early awaiting positive response.